



# **INTERNATIONAL CONTRACT DRAFTING AND NEGOTIATION TRAINING – EVOLUTION FROM TRADITIONAL CONTRACTS TO SMART CONTRACTS AND DATA DRIVEN CONTRACTS.**

**SEPTEMBER 19<sup>TH</sup>, 2020 – 1:00 PM TO 4:00 PM GMT.**

The highly competitive international business environment demands the best contracts for smooth and profitable operation. Be it Employment Contracts, Shareholder's Agreement, Share Purchase Agreement, Asset Purchase Agreement or Memorandum of Understanding, it is essential to protect your clients' interests by ensuring a well-drafted and negotiated contract. In this training program hosted by Law Pundits and conducted by Mr. Malcolm Dowden, Legal Director of Womble Bond Dickinson, London, UK we take you train you on Contract Drafting, Negotiation and how modern contract drafting has changed to include "Smart Contracts" and "Data driven" contracts.

In this training program hosted by Law Pundits and conducted by Mr. Malcolm Dowden, Legal Director of Womble Bond Dickinson, London, UK, we train you on Global Contract Drafting, Negotiation and how modern contract drafting has changed to include "Smart Contracts" and "Data driven" contracts.

## **YOU WILL LEARN POWERFUL TECHNIQUES FOR:**

---

- ▶ Planning, organising and structuring your agreements.
- ▶ Making your legal writing clearer and more persuasive, and
- ▶ Securing the best possible outcome for your clients.
- ▶ Specific issues include:
  - ▶ Governing law and jurisdiction clauses – How do you ensure that they govern the whole commercial relationship?
  - ▶ Warranties, representations and indemnities – What are the differences, and why do they matter.
  - ▶ Guarantees and performance bonds – How do you ensure that they will work?
  - ▶ Liquidated damages and limitations on liability – What are the rules.
  - ▶ How contract is evolving to "Smart Contracts" and "data driven" contracts and how you can incorporate Smart Contracts in your work.

# WHO SHOULD ATTEND?

---

**LAWYERS**

**IN-HOUSE COUNSELS**

**LAW STUDENTS**

**ACCOUNTANTS**

**COMPANY SECRETARIES**

**CONTRACT MANAGERS**

**NEWLY QUALIFIED LAWYERS**

**LEGAL TECHNOLOGIST**

**ENTREPRENEURS**

**SALES PROFESSIONALS**

## YOUR INSTRUCTOR

---



### **Malcolm Dowden**

Legal Director, Womble Bond Dickinson LLP  
London England.

Malcolm Dowden is the Legal Director of the International Law Firm Womble Bond Dickinson. A graduate of Oxford University with a first class honours degree, Malcolm qualified in 1994 as a solicitor in England and Wales. He has been a corporate lawyer with over 25 years of experience advising on various areas of law. He has been a trainer on several law related topics for the past 20 years and is in demand as a legal trainer and conference presenter in a wide range of jurisdictions. As a trainer, he has delivered over 500 in person and online legal training sessions around the globe.

Malcolm Dowden has designed and delivered legal and professional training courses on International Contract Drafting and Negotiation in several countries around the world including Singapore, France, Switzerland, India, several countries in Africa and the GCC region. Together with Law Pundits, Malcolm has trained legal teams and professionals of several fortune 500 companies and international firms including Ernst & Young, Microsoft, Syntel, Samsung, Tata, Philips, Thomson Reuters amongst several others.

# DATE OF TRAINING

---

**September 19<sup>th</sup> 2020, Time 1:00pm to 4:00 pm**  
[British Standard Time]

**VENUE: ONLINE**

---

**Price: \$ 97.00**



## INDIA

Law Pundits LLP, "Karthika"  
TC 9/2454, A-54, Sreerangam Lane  
Sasthamangalam P.O.  
Trivandrum, Kerala - 695010  
Ph: +91 471 4099097

---

## USA (USA Sales Rep Office)

Suite 400  
2711 Centerville Road  
Wilmington, New castle  
Delaware 19808

---

## Website

[www.lawpundits.org](http://www.lawpundits.org)  
[www.lawpunditsglobal.com](http://www.lawpunditsglobal.com)

## Email

[info@lawpunditsglobal.com](mailto:info@lawpunditsglobal.com)

---