CICDNA[™] Certified International Contract Drafting and Negotiation Analyst



www.lawpunditsglobal.com

Overview

No matter what spectrum of the legal profession you are in - a lawyer in a law firm or private practice, in-house counsel, solicitor, attorney, barrister, it is likely that you will have to deal with contracts quite regularly. The highly competitive international business environment demands the best contracts for smooth and profitable operation. Be it Employment Contracts, Shareholder's Agreement, Share Purchase Agreement, Asset Purchase Agreement or Memorandum of Understanding, it is essential to protect your clients' interests or your company's interest (if you are an in-house legal professional) by ensuring a well-drafted and negotiated contract. The Certified International Contract Drafting and Negotiation Analyst (CICDNA[™]) provides you with international best practices of contract drafting and negotiation. No matter which jurisdiction you are based, the practical techniques that are used by some of the best law firms are covered in the CICDNA program. The training and certification equips and set you apart as a professional adept in complex contract drafting and negotiation techniques.

Objectives

The CICDNA is one of the most sought-after training program and certifications of Law Pundits. It is a program that would add tremendous value in your career whether you are a practicing lawyer, corporate lawyer, in-house counsel or any other legal professional.

You will learn powerful techniques for

- 1. Planning, organising and structuring your agreements
- 2. Making your legal writing clearer and more persuasive, and
- 3. Securing the best possible outcome for your clients
- 4. Specific issues include:
- 5. Governing law and jurisdiction clauses How do you ensure that they govern the whole commercial relationship?
- 6. Warranties, representations and indemnities What are the differences, and why do they matter
- 7. Guarantees and performance bonds How do you ensure that they will work?
- 8. Liquidated damages and limitations on liability What are the rules
- 9. How contract is evolving to "Smart Contracts" and "data driven" contracts and how you can incorporate Smart Contracts in your work.

Who Should Pursue this course

Lawyers	In-house Counsels Legal Professionals			ls
Mid and Senior Level Managers Tax Profession				.s
Contract Management Professionals				
Chartered	Accountants	Corporate Lawyers		
Procurem	ent Managers	Project Mangers		

Method of Instruction

The course is completely online, you can take it at your own pace and convenience. There are video lectures, practical training materials and sample drafts on contract and worked out solutions to different contracts.



Our Training in a Nutshell



Legal Professionals from some of the largest companies, governments and law firms from around the world have trained with us.



3000+ Legal Professionals Trained

Professionals from



60+ Countries



Continents

Our training has been used by the legal teams and lawyers from

PHILIPS	Microsoft	SAMSUNG	Allianz 🕕
Mitsubishi Corporation		Applying Thought	THOMSON REUTERS
SYNTCEL Consider IT Done®	TUV NORD	AZB & PARTNERS Advocates & solicitors	ARCHER & ANGEL Advocates and Legal Consultants
UnitedLex	ING ಖ		WST Global
SunTec	N E T W O R K S	Collabera®	TBS Inventing future
Bank of Cyprus UK	وزارة الصحة Ministry of Health	جياليبيا ڪابيتال CAPITAL	BANK NEGARA MALAYSIA CENTRAL BANK OF MALAYSIA
AFRIDI & ANGELL Legal consultants	Air Asia	ISON TECHNOLOGIES	th trowers & hamlins



& many more...

Law schools that we have supported

(North America | Australia | Europe | China | India | UK | Singapore)

University of New Hampshire School of Law	VERMONT LAW SCHOOL	PEKING UNIVERSITY School of Transvational Law	PEPPERDINE UNIVERSITY School of Law	University of StrathcLyde Glasgow
FORDHAM UNIVERSITY		Brooklyn Law School	SOUTHWESTERN LAW SCHOOL Law Angeler, California - ware balan addu	ST. JOHN'S UNIVERSITY SCHOOL OF LAW
WAKE FOREST UNIVERSITY School/Law	CHARLOTTE SCHOOL of LAW	UCDAVIS UNIVERSITY OF CALIFORNIA	MONTZ COLLEGE OF LAW	LILLINOIS UNVERSITY OF LLINOS AT URBANA CHAMPHICH
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Trainer for International Contract Drafting and Negotiation



Malcolm Dowden

Legal Director, Womble Bond Dickinson LLP, London England.

Malcolm Dowden is the Legal Director of the International Law Firm Womble Bond Dickinson. A graduate of Oxford University with a first class honours degree, Malcolm qualified in 1994 as a solicitor in England and Wales. He has been a corporate lawyer with over 25 years of experience advising on various areas of law. He has been a trainer on several law related topics for the past 20 years and is in demand as a legal trainer and conference presenter in a wide range of jurisdictions. As a trainer, he has delivered over 500 in person and online legal training sessions around the globe. Malcolm Dowden has designed and delivered legal and professional training courses on International Contract Drafting and Negotiation in several countries around the world including Singapore, France, Switzerland, India, several countries in Africa and the GCC region. Together with Law Pundits, Malcolm has trained legal teams and professionals of several fortune 500 companies and international firms including Ernst & Young, Microsoft, Syntel, Samsung, Tata, Philips, Thomson Reuters amongst several others.



Course Coordinator

Vishnu Prasad, is the CEO and Managing Partner of Law Pundits LLP and Law Pundits Limited, London, Prior to starting Law Pundits, he has been a corporate lawyer for several years having worked in the fields of Intellectual Property, Mergers and Acquisitions, Private Equity, Contracts and Commercial Law related matters. He began his career in leading law firms in Bangalore and Delhi before moving to London, where he worked with several corporate law firms. Vishnu was a visiting lecturer in International Business Law at European Business School (Regents University), UK and at Webster University. Vishnu has completed his masters in International Business law from London School of Economics and Political Science and holds undergraduate degree in law from Kerala Law Academy. He also holds a Diploma in Trade Law from Academy of International Trade Law, Macau and Certificate in Private International law from The Hague Academy of International Law. Vishnu is a Fellow of the Royal Society of Arts and a member of the British Institute of International and Comparative Law.





Course Fee - US \$ 590

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